



## Company Reports

# **Business Information Report: Rock-Tenn Company**

The following is the report you requested. This report will remain on file for 5 days.

Monitor your accounts to learn about changes that can affect your business relationships. Click on Continuous Monitoring to register this company, or to learn more.

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ATTN: day

\*IN DATE\*

Statement Date: JUN 30 2001

DUNS: 00-328-9725 ROCK-TENN COMPANY (INC)

PO BOX 4098 NORCROSS GA 30091 504 THRASHER ST AND BRANCH(ES) OR DIVISION(S) PARTITIONS, NORCROSS GA 30071

TEL: 770 448-2193

DATE PRINTED SEP 06 2001

MFG PAPERBOARD CONTAINERS AND PRODUCTS, FIBER CORRUGATED BOXES AND PLASTICS PACKAGING

SIC NOS. 30 86 26 53 26 52

26 31

SUMMARY

**RATING** 

STARTED

1928 SALES F \$1,463,288,000 WORTH \$386,303,000 **EMPLOYS** 8,669(175 HERE)

HISTORY CLEAR FINANCING SECURED

FINANCIAL

CONDITION GOOD

CHIEF EXECUTIVE: JAMES A RUBRIGHT, CEO-CHB

SPECIAL EVENTS

EARNINGS UPDATE: According to published reports, comparative 07/16/01 operating results for the 9 months ended June 30, 2001: Sales of \$1,069,644,000, Net Income of \$21,229,000 and Earnings Per Share of \$0.64; compared to Sales of \$1,087,306,000, Net Income of (\$22,041,000) and Earnings Per Share of (\$0.63) for the comparable period in the prior year.

EARNINGS UPDATE: According to published reports, comparative 04/24/01 operating results for the 6 months ended March 31, 2001: Sales of \$712,579,000, Net Income of \$12,109,000 and Earnings Per Share of \$0.36; compared to Sales of \$716,761,000, Net Income of (\$24,646,000) and Earnings Per Share of (\$0.71) for the comparable period in the prior year.

01/22/01 EARNINGS UPDATE: According to published reports, comparative operating results for the 3 months ended December 31, 2000: Sales of \$345,169,000, Net Income of \$4,791,000 and Earnings Per Share of \$0.14; compared to Sales of \$346,821,000, Net Income of \$8,610,000 and Earnings Per Share of \$0.24 for the comparable period in the prior year.

\* \* \* CUSTOMER SERVICE \* \* \*

If you have questions about this report, please call our Customer Service Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

\*\*\* Additional Decision Support Available \*\*\*

Additional D&B products, credit recommendations and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Solution Center at 1-800-362-3425 from anywhere within the U.S.

\* \* \* SUMMARY ANALYSIS \* \* \*

The Summary Analysis section reflects information in D&B's file as of September 3, 2001.

RATING SUMMARY . . . .

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The "5A" portion of the Rating (the Rating Classification) indicates that the company has a worth in excess of \$50 million. The "2" on the right (Composite Credit Appraisal) indicates an overall "good" credit appraisal. This credit appraisal was assigned because of D&B's assessment of the company's financial ratios and its cash flow.

Below is an overview of the company's D&B Rating(s) since 01/01/91:

RATING	DATE APPLIED
5A2	01/14/99
4A2	01/16/98
5A1	06/28/91
5A2	02/21/91
5A1	01/01/91

\* \* \* PAYMENT SUMMARY \* \* \*

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 73.

This PAYDEX score indicates that payments to suppliers average 11 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 74% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL	LARGEST	8		DAYS S	SLOW	
TOTAL	DOLLAR	HIGH	W/IN				
RCV'D	AMOUNTS	CREDIT	TERMS	<31	31-60	61-90	91+
#	S	Ś	용	윰	8	8	용

Total in D&B's file	551	7,171,200	800,000					
Top 10 Industries:								
1 Trucking non-local	58	370,800	75,000	71	20	2	1	6
2 Nonclassified	26	288,600	200,000	74	25	1	-	-
3 Pulp mill	5	985,000	300,000	100	-	-	-	-
4 Mfg turbine/generator	3	203,500	200,000	100	-	-	-	-
5 Mfg plastics/resins	2	805,000	800,000	50	50	-	-	_
6 Mfg drug preparations		302,500	300,000	100	-	_	_	_
7 Mfg guidance equip	2	330,000	300,000	9	91	_	-	_
8 Accounting services	2	315,000	300,000	100	_	-	-	_
9 Mfg misc plastic prdt	2	215,000	200,000	100	_	_	_	_
10 Mfg home furniture	1	250,000	250,000	100	-	-	-	-
11 OTHER INDUSTRIES	418	2,794,150	100,000	69	26	3	1	1
Other Payment Categories	:							
Cash sumarianess	1	500	500				=.	
Cash experiences	1							
Payment record unknown	28	311,150	200,000					
Unfavorable comments Placed for collection	0	0	0					
with D&B	0	0						
other	0 1	N/A						
OCHEL	1	N/A						

The highest "Now Owes" on file is \$600,000 The highest "Past Due" on file is \$100,000

Dun & Bradstreet has 551 payment experiences in its file for this company. For your convenience, we have displayed 80 representative experiences in the PAYMENTS section.

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)

Disc - Discounted (Payments received within trade discount period)

Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
08/01	Disc Ppt	1000 250000 200000 75000 35000 25000 10000 10000 7500 2500 2500 2500 2500 2500	1000 100000 -0- 40000 1000 1000 5000 750 1000 -0- 2500 1000 -0-	-0- 15000 -0- -0- -0- -0- -0- -0- -0- -0- -0-	N15 N15 N30 N30 N30 N30 N30	1 Mo 1 Mo 6-12 Mos 1 Mo 4-5 Mos 1 Mo 6-12 Mos 6-12 Mos 1 Mo 1 Mo 6-12 Mos
	Ppt Ppt Ppt Ppt	1000 1000 750 750	1000 1000 -0- -0-	-0- -0- -0-	<b>N</b> 30	1 Mo 1 Mo 2-3 Mos 2-3 Mos

Ppt Ppt	750 500	100 250	-0- -0-	N30	1 Mo 1 Mo
Ppt Ppt	500 500	-0- -0-	-0- -0-	N15 N15	2-3 Mos 2-3 Mos
Ppt	500 500	-0- 100			6-12 Mos
Ppt Ppt	250	-0-			6-12 Mos
Ppt Ppt	250 <b>250</b>	250 250	-0- -0-	N30	1 Mo 1 Mo
Ppt	250	-0-	-0-	N30	2-3 Mos
Ppt Ppt	250 250	-0- -0-	-0- -0-		1 Mo 6-12 Mos
Ppt	250	100	-0-		2-3 Mos
Ppt Ppt	100 100	-0- -0-	-0- -0-	N30	4-5 Mos 6-12 Mos
Ppt	100 50	-0 50	-0- -0-	N30	4-5 Mos 1 Mo
Ppt Ppt	50 50	-0-	-0-	и30	6-12 Mos
Ppt Ppt-Slow 10	50 30000	50 20000	-0- 500	N15	1 <u>Mo</u> 1 Mo
Ppt-Slow 15	250	-0-	-0-		6-12 Mos
Ppt-Slow 20 Ppt-Slow 30	65000 15000	-0- -0-	-0- -0-	N15	6-12 Mos 6-12 Mos
Ppt-Slow 30	2500	-0-	-0-		1 Mo
Ppt-Slow 30 Ppt-Slow 30	2500 250	-0- -0-	-0- -0-		6-12 Mos 6-12 Mos
Ppt-Slow 30	250	100	-0-		1 Mo
Ppt-Slow 60 Ppt-Slow 60	500 <b>25</b> 0	-0- 50	-0- -0-		2-3 Mos 1 Mo
Ppt-Slow 60	50	50	-0-		1 Mo
Ppt-Slow 90 Slow 15	250 5000	-0- 2500	-0- -0-		1 Mo 1 Mo
Slow 15 Slow 15	250 50	250 50	-0- -0-		1 Mo 1 Mo
Slow 13 Slow 20	50	-0-	-0-	N30	6-12 Mos
Slow 25 Slow 30	250 25000	50 -0-	50 -0-		1 Mo 4-5 Mos
Slow 30	2500	-0-	-0-		4-5 Mos
Slow 15-30 Slow 30	1000 250	750 -0-	750 -0-		1 Mo 4-5 Mos
Slow 30	100	-0-	-0-	N30	6-12 Mos
Slow 15-45 Slow 120	1000 5000	-0- -0-	-0- -0-	и30	6-12 Mos 6-12 Mos
Slow 120	50	-0-	-0-	N20	6-12 Mos
Slow 150+ 07/01 Disc	750 2500	-0- -0-	-0- -0-	и30	6-12 Mos 2-3 Mos
Ppt	5000	5000	-0-	N30	1 Mo
Ppt Ppt	5000 5000	5000 500	-0- -0-	и30	1 Mo 1 Mo
Ppt	1000	-0- 100	-0- -0-		1 Mo 1 Mo
<b>Ppt</b> Ppt	1000 250	100 250	-0-		1 Mo
Ppt	50 50	-0- -0-	-0- -0-		6-12 Mos 6-12 Mos
Ppt Ppt-Slow 15	5000	250	-0-		1 Mo
Ppt-Slow 15	5000 10000	5000 2500	-0- 1000	и30	1 Mo 1 Mo
Ppt-Slow 60 Ppt-Slow 90	250	-0-	-0-	N10	2-3 Mos
Ppt-Slow 90+	7500 50	2500 -0-	2500 -0-	N30 N30	1 Mo 6-12 Mos
Slow 30 * Payment					in relation to the

<sup>\*</sup> Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

<sup>\*</sup> Each experience shown represents a separate account reported by a

supplier. Updated trade experiences replace those previously reported.

STATEMENT UPDATE 07/31/01 Interim Consol	idated statemen	t dated JUN 30 2001	
Cash \$ Accts Rec	2,964,000 143,673,000 102,411,000	Accts Pay \$ Accruals Debt Other Curr Liabs	
Curr Assets Fixt & Equip Goodwill Other Assets	258,880,000 592,031,000 262,044,000 34,946,000	Curr Liabs Long Term Debt Deferred Income Taxes L.T. Liab-Other COMMON STOCK CAPITAL IN EXCESS OF PAR VALUE RETAINED EARNINGS ADJUSTMENTS	237,841,000 407,743,000 86,657,000 18,724,000 334,000 
Total Assets	1 147 901 000	Total	1 147 901 000

Total Assets 1,147,901,000 Total 1,147,901,000 From OCT 01 2000 to JUN 30 2001 sales \$1,069,644,000; cost of goods sold \$854,530,000. Gross profit \$215,114,000; operating expenses \$147,535,000. Operating income \$67,579,000; other income \$420,000; other expenses \$29,836,000; net income before taxes \$38,163,000; Federal income tax \$17,220,000; net income \$21,229,000. Cumulative Effec (286,000).

Statement received by mail JUL 26 2001. Statement obtained in outside quarters. Prepared from books without audit. -0-

Accounts receivable shown net less \$4,420,000 allowance. Fixed assets shown net less \$526,698,000 depreciation. Statements item explanations were not provided.

FINANCE				
01/10/01		Fiscal	Físcal	Fiscal
		Consolidated	Consolidated	Consolidated
		Sep 30 1998	Sep 30 1999	Sep 30 2000
	Curr Assets	216,152,000	243,381,000	269,243,000
	Curr Liabs	152,480,000	168,910,000	160,375,000
	Current Ratio	1.42	1.44	1.68
	Working Capital	63,672,000	74,471,000	108,868,000
	Other Assets	561,539,000	592,739,000	889,720,000
	Noncurrent Liabs	561,586,000	560,396,000	612,285,000
	Worth	63,625,000	106,814,000	386,303,000
	Sales	1,293,606,000	1,310,368,000	1,463,288,000
	Net Income (Loss)	45,020,000	39,698,000	(15,916,000)
	Depreciation & Amon		72,475,000	17,061,000
	Interest Expense	(34,982,000)	31,179,000	35,575,000
	Capital Expenditure		92,333,000	32,147,000
	Cash Prov By Oper	125,688,000	112,416,000	102,444,000
	Cash Dividends	10,388,000	10,450,000	10,384,000
	Fiscal Consoli		dated SEP 30 2000:	
	Cash	\$ 5,449,000	<del>-</del>	\$ 77,852,000
	Accts Rec	156,155,000		20,328,000
	Inventory	99,589,000		35,403,000
	Other Curr Assets	8,050,000	Other Curr Liabs	26,792,000

Curr Assets	269,243,000	Curr Liabs	160,375,000
Fixt & Equip	592,538,000	Long Term Liab	514,492,000
Goodwill	268,526,000	L.T. Liab-Other	16,409,000
Other Assets	28,656,000	Def. Credits/Income	81,384,000
		COMMON STOCK	334,000
		ADDIT. PDIN CAP	127,682,000
		AJUSTMENTS	(4,585,000)
		RETAINED EARNINGS	262,872,000

Total Assets 1,158,963,000 Total

1,158,963,000

From OCT 01 1999 to SEP 30 2000 annual sales \$1,463,288,000; cost of goods sold \$1,174,837,000. Gross profit \$288,451,000; operating expenses \$252,660,000. Operating income \$35,791,000; other income \$418,000; other expenses \$40,555,000; net income before taxes \$(4,346,000); Federal income tax \$11,570,000. (net loss) \$15,916,000. Retained earnings at start \$303,287,000. Net loss \$15,916,000; dividends \$10,384,000; other deductions \$14,115,000; retained earnings at end \$262,872,000.

Monthly rent is for all leased locations and certain equipment. Accountant: Ernst & Young LLP.

ACCOUNTANTS OPINION: A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications. --0--

Accounts receivable shown net less \$3,732,000 allowance. Fixed assets shown net less \$485,403,000 depreciation.

The net worth of the company includes intangibles.

On JAN 10 2001 David fox, credit manager, referred to the above

The company have funded our working capital requirements and capital expenditures from net cash provided by operating activities, borrowings under term notes and bank credit facilities and proceeds received in connection with the issuance of industrial revenue bonds and debt and equity securities.

### PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

\* \* \* SUIT(S) \* \* \*

CASE NO.: 99CV000429

PLAINTIFF: PROMO EDGE STATUS: Pending
DEFENDANT: ROCK-TENN COMPANY DATE STATUS ATTAINED: 05/13/1999

WHERE FILED: WINNEBAGO COUNTY CIRCUIT COURT, DATE FILED: 05/13/1999

OSHKOSH, WI

LATEST INFO COLLECTED: 05/21/1999 \_\_\_\_\_\_\_ CASE NO.: 97M1 124768

SUIT AMOUNT: \$22,244

PLAINTIFF: ARAMARK UNIFORM SERVICES DATE STATUS ATTAINED: 05/02/1997

DEFENDANT: ROCK-TENN COMPANY, MUNDELEIN, DATE FILED: 05/02/1997

IL LATEST INFO RECEIVED: 05/13/1997

and OTHERS

WHERE FILED: COOK COUNTY CIRCUIT COURT/1ST MUNICIPAL DIVISION, CHICAGO, IL \* \* \* LIEN(S) \* \* \* \_\_\_\_\_\_ A lienholder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lienholder against a debtor may be indicative of such an occurrence. \_\_\_\_\_\_ DOCKET NO.: 03293829 AMOUNT: \$377 TYPE: State Tax STATUS: Released DATE STATUS ATTAINED: 11/02/1999 DATE FILED: FILED BY: STATE OF INDIANA 08/09/1999 LATEST INFO RECEIVED: 07/11/2001 AGAINST: ROCK TENN COMPANY WHERE FILED: MARION COUNTY CIRCUIT COURT, . INDIANAPOLIS, IN \_\_\_\_\_\_ DOCKET NO.: 03282060 AMOUNT: \$235 TYPE: State Tax STATUS: Released DATE STATUS ATTAINED: 11/09/1999 FILED BY: STATE OF INDIANA DATE FILED: 05/21/1999 LATEST INFO RECEIVED: 07/11/2001 AGAINST: ROCK TENN COMPANY WHERE FILED: MARION COUNTY CIRCUIT COURT, INDIANAPOLIS, IN DOCKET NO.: 99JG01698 AMOUNT: \$490 TYPE: State Tax STATUS: Open DATE STATUS ATTAINED: 01/14/1999 FILED BY: STATE OF OHIO DATE FILED: 01/14/1999 LATEST INFO RECEIVED: 06/15/1999 AGAINST: ROCK TENN COMPANY WHERE FILED: FRANKLIN COUNTY COMMON PLEAS COURT, COLUMBUS, OH DOCKET NO.: 03206067 AMOUNT: \$3,660 TYPE: State Tax STATUS: Open DATE STATUS ATTAINED: 12/22/1998 FILED BY: STATE OF INDIANA DATE FILED: LATEST INFO RECEIVED: 03/30/1999 AGAINST: ROCK TENN COMPANY WHERE FILED: MARION COUNTY CIRCUIT COURT, INDIANAPOLIS, IN \_\_\_\_\_\_ DOCKET NO.: 02972462 AMOUNT: \$4,331 TYPE: State Tax STATUS: Open DATE STATUS ATTAINED: 12/18/1997 DATE FILED: FILED BY: STATE OF INDIANA LATEST INFO RECEIVED: 04/07/1998 AGAINST: ROCK TENN COMPANY WHERE FILED: MARION COUNTY CIRCUIT COURT, INDIANAPOLIS, IN \* \* \* UCC FILING(S) \* \* \* \_\_\_\_\_\_\_ COLLATERAL: Negotiable instruments - Inventory - Proceeds - Account(s) - and OTHERS FILING NO: 06700013031 TYPE: Original DATE FILED: 11/15/2000 LATEST INFO RECEIVED: 12/14/2000 SEC. PARTY: ROCK-TENN COMPANY, NORCROSS, GA FILED WITH: GWINNETT COUNTY ASSIGNEE: ROCK-TENN FINANCIAL, INC.,
WINSTON-SALEM, NC
DEBTOR: ROCK-TENN COMPANY OF ARKANSAS,
NORCROSS, GA SUPERIOR COURT CLERKS OFFICE, GA

OTHERS

COLLATERAL: Negotiable instruments - Inventory - Proceeds - Account(s) - and

\_\_\_\_\_

DATE FILED: FILING NO: 06700013030 11/15/2000 LATEST INFO RECEIVED: 12/14/2000 TYPE: Original SEC. PARTY: ROCK-TENN COMPANY, NORCROSS, GA FILED WITH: GWINNETT COUNTY ASSIGNEE: ROCK-TENN FINANCIAL, INC., SUPERIOR COURT CLERKS WINSTON-SALEM, NC
DEBTOR: ROCK-TENN COMPANY OF TEXAS,
NORCROSS, GA OFFICE, GA COLLATERAL: Negotiable instruments - Inventory - Proceeds - Account(s) - and OTHERS FILING NO: 06700013020 DATE FILED: TYPE: Original LATEST INFO RECEIVED: 12/14/2000 SEC. PARTY: ROCK-TENN FINANCIAL, INC., FILED WITH: GWINNETT COUNTY WINSTON-SALEM. NC WINSTON-SALEM, NC
ASSIGNEE: WACHOVIA BANK, N.A., ATLANTA, GA
DEBTOR: ROCK-TENN COMPANY OFFICE, GA ~\_\_\_\_\_ COLLATERAL: Negotiable instruments - Inventory - Proceeds - Account(s) - and OTHERS FILING NO: 06700013019
TYPE: Original DATE FILED: 11/15/2000 TYPE: Original LATEST INFO RECEIVED: 12/14/2000 SEG. PARTY: ROCK-TENN FINANCIAL, INC., WINSTON-SALEM, NC SUPERIOR COURTS WINSTON-SALEM, NC

ASSIGNEE: WACHOVIA BANK, N.A., ATLANTA, GA
DEBTOR: ROCK-TENN COMPANY OF ARKANSAS,
NORCROSS, GA COLLATERAL: Negotiable instruments - Inventory - Proceeds - Account(s) - and OTHERS FILING NO: 06700013018 DATE FILED: TYPE: Original LATEST INFO RECEIVED: 12/14/2000 SEC. PARTY: ROCK-TENN FINANCIAL, INC., FILED WITH: GWINNETT COUNTY SUPERIOR COURT CLERKS OFFICE, GA WINSTON-SALEM, NC ASSIGNEE: WACHOVIA BANK, N.A., ATLANTA, GA
DEBTOR: ROCK-TENN COMPANY OF TEXAS,
NORCROSS, GA ~\_\_\_\_\_ COLLATERAL: Inventory including proceeds and products DATE FILED: 05/24/2001 SEC. PARTY: PITMAN CO, ITASCA, IL
DEBTOR: ROCK TENN CO, MILWAUKEE, WI

SEC. PARTY: PITMAN CO, ITASCA, IL
SECRETARY OF
STATE/UCC DIVISION FILING NO: 2067633 \_\_\_\_\_ COLLATERAL: All Equipment COLLATERAL: All Equipment

FILING NO: P023515

TYPE: Original

SEC. PARTY: KBA NORTH AMERICA, INC.,

FILED WITH: SECRETARY OF

STATE/UCC DIVISION. WILLISTON, VT
DEBTOR: ROCK-TENN CONVERTING CO, CLINTON
IA STATE/UCC DIVISION, FILING NO: 1984779

TYPE: Original
SEC. PARTY: AGFA CORP, RIDGEFIELD PARK, NJ
DEBTOR: ROCK-TENN CO, MILWAUKEE, WI

DATE FILED: 08/21/2000
LATEST INFO RECEIVED: 01/03/2001
FILED WITH: SECRETARY OF
STATE/UCC DIVISION \_\_\_\_\_ DATE FILED: COLLATERAL: Communications equipment and proceeds FILING NO: 96143479 LATEST INFO RECEIVED: 07/31/1996 TYPE: Original SEC. PARTY: INTER-TEL LEASING, INC., HOUSTON FILED WITH: SECRETARY OF

STATE/UCC DIVISION,

DEBTOR: ROCK-TENN COMPANY, GREENVILLE,

and OTHERS

COLLATERAL: Equipment FILING NO: 01770777

DATE FILED:

TX

SEC. PARTY: PITMAN COMPANY, TAUNTON, MA
DEBTOR: ROCK TENN COMPANY, CHIOPEE, MA
and OTHERS

O1/12/2001
LATEST INFO RECEIVED: 03/06/2001
FILED WITH: SECRETARY OF THE
COMMONWEALTH/UCC \_\_\_\_\_\_

> There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

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#### BANKING

During fiscal 2000, the company replaced our revolving credit agreement with a new five-year agreement that terminates in fiscal 2005, under which the company has aggregate borrowing availability of \$450.0 million. At Sep 30, 2000, we had \$393.0 million outstanding under the revolving credit facility. Cash and cash equivalents, \$5.4 million at Sep 30, 2000, increased from \$4.5 million at Sep 30, 1999.

#### HISTORY 07/16/01

JAMES A RUBRIGHT, CEO-CHB STEVEN C VOORHEES, EX VP-CFO DIRECTOR(S): The officers identified by (+) and Bradley Curry Jr, Dr Stephen G Anderson, A D Frazier Jr, John W Spiegel, C Randolph Sexton, James W Johnson, John D Hopkins, L L Gellerstedt III, Robert B Currey, Mary Louise Morris Brown, J Hyatt Brown, Lou Brown Jewell and G Stephen Felker.

The Corporate Details provided below may have been submitted by the management of the subject business and may not have been verified with the government agency which records such data.

BUSINESS TYPE: Corporation - DATE INCORPORATED: 11/22/1985 Profit STATE OF INCORP: Georgia

AUTH SHARES-COMMON: 175,000,000 PAR VALUE-COMMON: \$0.0100

AUTH SHARES-PREF: 50,000,000 PAR VALUE-PREF: \$0.0100

\_\_\_\_\_

AUTHORIZED CAPITAL: Also includes 60,000,000 shares of Class B common stock, \$.01 par value.

OUTSTANDING STOCK: As of Sep 30 2000, there were 22,031,024 shares of Class A common stock and 11,546,187 shares of Class B common stock outstanding, at a stated value of \$334,000. There were no shares of preferred stock issued.

BACKGROUND: .

Business started 1928.

Rock-Tenn Class A common stock trades on the New York Stock Exchange under the symbol RKT. There is not an established public trading market for the Companys Class B common stock. As of December 7, 2000, there were approximately 4,191 Class A common shareholders of record and 130 Class B common shareholders of record. As of Dec 7 2000 all directors and executive officers as a group held 65.25% of the Class A Common Stock. Beneficial owners of 5% or more of the Class A Common Stock included: Bradley Currey Jr with 18.68%, J Hyatt Brown with 23.13%, Lou Brown Jewell with 11.20% and Russell M Currey with 11.77%.

JAMES A RUBRIGHT. 1999-present, active here. 1994-1999, he was executive vice president at Sonat Inc. 1972-1994, partner in King & Spalding.

STEVEN C VOORHEES. Previously with Kinetic Partners LLC as managing partner.

-----OUTSIDE DIRECTORS-----

BRADLEY CURRY JR, former ceo of the company

J HYATT BROWN, born 1937. Chairman and ceo, Poe & Brown, Inc. MARY LOUISE MORRIS BROWN, born 1931. A private investor, resides in Atlanta, GA.

ROBERT B CURREY, born 1940. Chairman and ceo, Currey & Company,

L L GELLERSTEDT III, born 1925. Chairman and ceo, Beers Construction Co..

JOHN D HOPKINS, born 1938. Senior vice president and general counsel, Jefferson-Pilot Corporation.

JAMES W JOHNSON, born 1941. President, McCranie Tractor Company. C RANDOLPH SEXTON, born 1929. Principal, Sexton-Talbert Products.

JOHN W SPIEGEL, born 1942. Executive vice president and cfo, Sun Trust Bank, Inc.

A D FRAZIER JR, chairman and ceo, Invesco, Inc.. DR STEPHEN G ANDERSON, born 1938. Physician in Winston-Salem,

NC. G STEPHEN FELKER, chairman of Avondale, Inc LOU BROWN JEWELL, board member of Visiting Nurse Health Systems DIVISIONAL OFFICERS; Nicholas a George, Reichard E Steed, John H Morrison, Stepehen P Flanagan, Paul J England, James L Einstein, Terry W Durham, Vincent J D'Amelio, David R Dreibelbelbis

### **OPERATION**

07/16/01

The company, through its subsidiaries, manufactures paperboard containers, paperboard products, solid fiber partitions, recycled paperboard, corrugated boxes and plastic packaging.

Terms are 1% 10, net 30 days. Has 6,000 account(s). Sells to manufacturers, commercial and industrial concerns. Territory: United States and Canada. Nonseasonal.

EMPLOYEES: 8,669 which includes officer(s). 175 employed here. FACILITIES: Owns 30,000 sq. ft. in two story brick.

LOCATION: Industrial section on side street.
BRANCHES: This business has multiple branches, detailed branch/division information is available in Dun & Bradstreet's linkage or family tree products.

SUBSIDIARIES: At Sep 30 2000 the companynhad 23 subsidiaires that operated the consolidted business of the parent. /001) 09-06(6VD 02115 040184184 Trust Company of GA, 410 W Broad Ave, Atlanta, GA

FULL DISPLAY COMPLETE

Monitor your accounts to learn about changes that can affect your business relationships. Click on Continuous Monitoring to register this company, or to learn more.



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